



The Corporate Governance in Selected Family Business

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Abstract

This study aims to examine whether there are differences in performance between family and non-family firms, taking into account the peculiarities of the Indian corporate governance system. We propose an approach to compare and contrast enterprises with distinct ownership forms, characterized practices variable features. We also study the consequences of concentrated ownership on the performance of businesses. We discover that family-owned businesses employ significantly various corporate governance arrangements from non-family companies. There are indications that these disparities eventually affect firm performance. This Research presents that ownership concentration interacts with multiple control mechanisms, including debt or the structure of the labor force. The findings of a global model support the previously predicted evidence of developing markets that show a much superior improvement as the Indian market concentrated ownership increases. In addition, we discovered that the link between ownership concentration, board composition, debt, or performance differs among family holding businesses or firms with a show under arrangements and incentivized activities to maximize profits following their interests. In companies with a distributed ownership structure, different governance systems are required to oversee performance instance, construction, namely debt or members, has a favorable impact on company performance.



Keyword: Corporate governance, Family business, Ownership structure, Board of directors, Board composition

I. INTRODUCTION

There is no doubt that today governance has become the focal discourse of contemporary development and got extreme attention from development practitioners, policymakers, policy analysts, and international development agencies both in India and across the globe.

Good governance often refers to the task of running the Government virtually. It is qualitatively and conceptual superior to a mere good government. For good governance, there should be a stable government representative of the majority of the people, accelerates economic growth and development, and ensures the welfare of all society. Good governance is not a phenomenon that can be described in words; it is instead a sensation that can be felt by people. Governance is not Government as such. Governance is one characteristic of any institution concerned with Governance or management of Governance. Governance is the reflection of the quality and performance of management.

When considering family businesses or firm performance, the critical issue is whether family ownership itself company. They thus advise refining the assessment of family engagement as a multi-dimensional phenomenon. Furthermore, whether family firms have superior or profitability is an experimental topic that relies on various factors, such as the setting of each nation and the influence of the ownership model. Claim that the ownership model in any country is determined by its legal system. They demonstrate that civil legal nations Minimal shareholder rights result in a tendency toward increased concentrated ownership and, subsequently, a more significant number of family businesses. On the other hand, common law nations tend to defend shareholders more, resulting in a more substantial percentage of property dispersion.

They are examining businesses agency's difficulties are more challenging to minimize, empirical proof of agency conflicts, and the limited method of ownership. Argue that enterprises with a high degree of concentration prefer to trade benefits for private rents.



Describes the owner's decision to use the non-pecuniary resource at the cost of profitable enterprises. Establish a nonlinear correlation between both concentrated ownership and firm value. Some writers demonstrate that, in general, employee involvement reduces the weight of a firm. Provide proof that influential shareholders attempt to benefit from the Company and that it is exacerbated as their influence over the company increases. Family-owned businesses employ relatives in critical roles.

Nevertheless, they are much less efficient than market- available professional managers. Do not find evidence that any shareholder combination significantly affects the operation of a family business concentrated ownership results in the conversion of corporate profits to individual gain. In addition, a family firm may not optimize earnings because it cannot differentiate the boss's socioeconomic preference from other interests, putting it at a disadvantageous position compared with the non-businesses.

The belief that family-owned enterprises are much less efficient is not generally embraced, which Shows that concentrated ownership and management may mitigate managerial expropriation problems by placing family members in pivotal roles. The family can better monitor or run the firm association among ownership concentration or performance or advise limiting executive expropriation at organizations consolidated. Due to its extended stay in the industry or as the company founders' relatives working for family firms are better acquainted with the Company. In addition, it can be shown that family businesses have greater investment effectiveness owing to the making sighted Combining personal employment orientation may result in positive business results for family-owned companies argued little to engage in opportunistic Behavior since their boards are willing to execute initiatives to repair reputational damage or foster long term success Others discover evidence that family enterprises outperform non-businesses Thus the firm issue inconsistent Many countries contains even.

There's Research suggesting that family businesses maintain their advantage in economies that are more developed and legal systems that are heavily regulated. However, the tremendous success of family-owned companies is much more apparent in developing



nations, where they will be considered.

As "economic engines." Big family businesses are active and adaptable, so they are responsible for a considerable share of the gross domestic product in developing nations with rapid economic expansion. In India, like in the rest of developing countries, most companies are owned. Of its most dominated by founding families or their successors. So few studies have ever included Indian family enterprises.

The lack of this Research is attributable primarily to the difficulty of obtaining knowledge of the management and ownership structure of the firms.

This study examined the association between family ownership with business performance for all Indian Stock Exchange-listed firms. I used a panel data methodology to compare the performance of family or non-family businesses. We compared the success of family or non-family firms using accounting-based data. In addition, we demonstrate whether family members exercise active influence over the business consequences command. Primary objective determine link among by addressing such as in and of itself boost or reduce performance?" Prior study has examined the influence of various family member motivations on performance, but the objective work analyses the link between personal control and. Thus, attempt determines whether they are possible replacements or complements.

The remaining sections' work is organized. The first section describes family businesses or the Indian setting, while the second section offers the data gathering and statistical summaries. The remaining of Section 3 describes the used approach, while Chapter 4 gives our empirical findings. And conclusion.

A. Family firms, corporate governance, and firm performance

The connection among operators long fascinated scholars. In the core assumption relationship, managers may participate in judgment or behaviors inconsistent with maximizing shareholder value. This was delegating of power, exposing individuals to risk. They are also not wholly rewarded, creating an incentive for them to seek extra income via non-compensatory ways generates the problem of asymmetry and enable agent to participate



in Behavior that, if left uncontrolled, would undermine the performance of the firm and may eventually be detrimental to the interests of both owners and employees. The combination of asymmetric information and incentives provides a moral hazard for employees, which owners may mitigate by watching agents' Behavior, having access to their firms' internal flow of information, or offering incentives to motivate agents to behave in the owner's economic interest.

Therefore, it may be indicated that minimizing knowledge asymmetries or the attendant moral hazard is lower when owners are actively involved in business management. Thus owner-managed businesses have less need to protect themselves against this government danger. According to the agency relationship, one can also argue that family engagement in shareholdings or organization performance should be much more efficient than in firms where ownership rights are separated, considering the issues of opportunism by the agent on behalf of a principal or the costs of supervision.

Family firms

As evidence of the relatively immature stage of family company management research, there is currently no agreement about how to identify a family company. The suggested family

Business classification into "broad," "intermediate, and restrictive" gives a solution to this uncertainty. According to the broad definition, a company if the members the endorse the primary corporate initiatives even if they did not participate in their formation. Includes enterprises in which the founder or their successors run the Company or strategic choices and are intimately involved in the project of these plans. The family manages the business directly, although not solely. Lastly, the limited definition considers a family firm to be a corporation in which several generations have active administrative control.

Consequently, family engagement at all levels of administration and performance is substantial. The family is the only owner and controller of the business. They do not specifically define a family company but anticipate that leadership will transfer from one family member to another throughout the succession process.



There is a lack of a qualified household candidates soon, and non-family management might temporarily take the job of leader among family tenures. Define family firms by having a close relative with a discernible percentage of the firm's ownership or numerous generations of family and friends in senior roles inside the firm. Utilize the family management criterion to discover large corporations in the following manner: (1) The biggest shareholder in a business belongs to a specific family, & (2) the family's voting share participation exceeds 10 percent. Engagement of control, the anticipation of gender-fluid organization's ability inside the family, building on earlier work. Stockholders vary stockholder minimum ways: their investment company's success or its investment in the business brand. They argued that family enterprises see the firm as an asset to be passed by close relatives or successors rather than as riches consumed during their lifetimes. Therefore, the longevity priority will increase the likelihood of maximizing worth. One or more households portion investment; close relative's power business, vary depending dispersion investment or between many stockholders, legal limitations; close relatives hold leadership positions.

Furthermore, distinguish definitions that emphasize elements of the Company, such as administration, control, management, and Tran's generational succession, from those that emphasize the core of the family-owned business. The latter focuses on a family company's cultural and behavioral elements, such as its goal, firmness, and particular resources resulting from family engagement. Offer the following requirements for a family company: a close relative must serve as chief executive officer, there must be at least one or two generations of family control, or at least five percent of voting shares must be owned by the family or a trust linked with the firm.

Similarly, describe a family business as one where the family has sufficient ownership to decide the board's makeup, where C.E.O. or at least another executive are family members, but there is an intention to passing the business onto next generations takes into account dominating coalitions Influences for the Company through several generations. Each definition has three essential components: management and leadership, family participation in managing, or the anticipation or actualization of family continuity.



B. The benefits of family ownership

The Research presents three reasons why family-owned businesses should significantly minimize agency costs. Firstly, owner administration should reduce agency expenses since this automatically aligns with the objectives of management and ownership about development prospects. Minimizes motivation and eliminates for firm's expensive methods decision. Second, requests should reduce agency problems since property rights are mostly constrained to "individual decision agents" whose personal participation ensures the management will not expropriate shareholders' wealth via spending and misallocation. Lastly, family management also should minimize agency expenses since shares are often owned by an agent whose unique relationships with the other decision agent for agencies difficulties to be managed without separate monitoring and control choices.

Consequently, family businesses have an edge in monitoring and punishing agent choices. Owned businesses added motivation to combat issues and avoided stakeholders sharing expenses, decreasing. Family firms have long-term, pursuing initiatives since the Company endures over passed down to. This argument contends that family investing beliefs perceive a handed-down future, but firms with investment time horizons are less myopic in pursuing long-term benefits. Additionally, a family's specialized technical understanding of a company's operations may enable it to oversee the Company more efficiently. Argue that firms with large concentrations of ownership perform better than those with scattered privilege because of the higher incentive for better supervision. And claim that family businesses are continuously attempting to reduce the Company's risk such that family enterprises do not require priority high-risk ventures. Argue that vaporized stockholders have been incentivized to undertake hazardous incidents to seize bondholders' wealth. Due to their concentrated ownership, long-term interest, and reputational concerns, the risk profile of family members is fundamentally distinct from that of conventional stock investors. Consequently, they are more inclined to maximize Their profits.



C. *The India context*

India is a country of great diversity with varied cultures, lifestyles, languages, and populations, and states have different levels of social and economic development. The well-being of a community depends upon the choices made by the people and granted by the authority. The whole idea of good governance is the participative system of governance in which those who are called upon to govern on behalf of the people are motivated with a will to give their best, serve and do well to the people, solve their problems, and making their lives more livable, satisfying and enjoyable.

In India, like most developing nations, enterprises are family-owned. Difficulty in acquiring access to the information on management and ownership structure of corporations. ² Despite these obstacles, it is evident that two primary characteristics describe the ownership concentration structure of the majority of Indian enterprises. First, these corporations have a far more significant concentration of ownership, and second, a large number.

1) **TATA FAMILY:** Tata Group is a privately owned conglomerate of nearly 100 companies encompassing several primary business sectors: chemicals, consumer products, energy, engineering, information systems, materials, and services. Headquarters are in Mumbai.

About 65 percent of the equity in these enterprises is held by philanthropic trusts associated with the Tata household, namely the Rattan Tata Trust or the Support a wide range Tata Trust. The faithfully represented Mistry family bought around 18 percent of the Company's shares, while different Tata groups controlled the remainders. The Second generation (Paris dynasty originating from Ansari, Gujarat, who migrated to Mumbai. Jamshedji Tata established the parent's finances. Scylla Tata is linked to the Petite baronets by her marriage to Sir Results provided Maneckji Petit, the third baronet.

2) **G.O.D.R.E.J.:** the Company is a part of the 123-year-old Godrej Group, which has established a reputation for honesty, integrity, and sound governance. The Haier group is indeed an Indian Paris group that operates and primarily maintains this same Godrej Group,



which was formed in 1897 through Salish Godrej & her brother. Particular attention was paid to Burj Orji Godrej. It includes various industries such as property investment, consumer products, manufacturing engineering, home appliances, furniture, safety, and agricultural items.

3) **D.A.B.U.R.:** Dabber Corporation of India is the fourth biggest FMCG Indian Company, with revenue above Rs. Ten thousand eight hundred billion and a market cap was exceeding Rs. Dabber is a leading Indian brand and the world's leading Ayurveda or Organic National Healthcare Company, with a collection of over 250 Herbal supplements, thanks to 138 years in quality and expertise...

Dabber, regarded as the 'Guardian of Ayurveda,' combines ancient knowledge with contemporary science to create goods for people of all ages and locations.

4) **HERO MOTOR CORP:** Hero Moto Corp, earlier known as "Hero Honda," is one of India's first motorcycle manufacturers. The Company started in 1984 as a Technological collaboration with Honda, Japan. Before this collaboration, Hero was selling Cycles under the brand name Hero Cycles. In 2011, Honda group sold its 26% stake in the Company to the Manuals (promoters) and ended the J.V. Post the termination of J.V., the name of the Company was changed to Hero Monocarp

5) **M.E.R.I.C.O.:** India is a nation that mainly depends on family enterprises to provide employment and stimulate the home economy. A comprehensive view of the evidence in the Government highlights the obstacles that the small firms confront and the potential for a brighter future. The goal of this study is to emphasize the significance of family companies and the degree to which family firms in India need further state support and a legal and fiscal structure that encourages professional management or opposes nepotism or insularity

6) **CIPLA LABORATORY:** with offices manufactures drugs in the treatment of respiratory, circulatory rheumatic insulin weight maintenance, and depressive illnesses in addition to as of September 17, 2014, its market cap is 49 611 58 cores making this the 42nd largest publicly listed Company in India in market price.



7) **RELIANCE:** The Mumbai-based Indian multinational corporation Ambone Industries Limited Among its diverse interests are power, chemical industries oil retailing Ambone is among the largest corporations. With about 236 000 employees, it is the sixth-largest employer in India R.I.L.'s market value as of March 31, 2022, is US\$243 billion.

8) **ADITYA BIRLA:** In 1857, the group was created the Sheri Shiva Narayan Birla. The group is involved in rayon makes, metals, cement (the biggest in India), rayon filaments yarn, branded garments, carbon black, pharmaceuticals, fertilizers, insulator, financial sectors, and telecommunications.

9) **W.I.P.R.O.:** Formerly known as Western India Palm Refined Oils Ltd, Wipro Ltd is an Indian multinational company that offers information technology, consultancy, and process management services. Since July 2020, Delatorre has served as Group managing president of Wipro. It has its main office in Bangalore, Karnataka, and India.

Wipro provides 67 nations with various technical consulting services, including cloud technology, cyber warfare, digitalization, artificial intelligence, robots, data analytics, and others.

10) **DR REDDY:** The Reddy family's fortune is derived from a shareholding in the publicly traded generics manufacturer Dr. Reddy Laboratories.

K Kanji Reddy is a son of a turmeric farmer who launched the Company in 1984 to manufacture pharmaceutical components or generics.

11) **MURUGAPPA GROUP:** The names The Hindu, T.V.S., or Uruapan are renowned in Chennai. They have a shared characteristic. Each of them contains four wings, or rather, families. In a family business conglomerate of this size, frictions are not unusual. But how can they remain together despite this?

In the instance of a T.V.S., our four families had an informal agreement for a considerable time. There have been cross-holdings between the enterprises handled by each family, despite each family running its businesses separately. They just gathered to formalize their informal



divides. Consequently, cross-holdings have been eliminated, so each family is now permitted to handle the companies it has been operating independently. It was a seamless adjustment.

12) T.V.S.: The history of Chennai's business environment saw a somewhat subdued but significant shift in February. This same National Company Law Tribunal granted final clearance for the family settlement to the \$8.5 billion T.V.S. Group on February 4. (N.C.L.T.). This agreement is notable because, unlike most business agreements, it was reached peacefully and without open confrontation.

13) KICKERS BROTHERS: On Tuesday, Kirloskar Brothers Limited. managed the Sanjay Kirloskar, accused four entering-prizes with his brother Atoll & Rahul of attempting to "usurp."

Its 130-year-old history and deceive people that the opposingside has rejected.

In the letter to Semi, K.B.L. alleged that recent public releases of Limited, Industries, or "had endeavored to hijack the heritage" of K.B.L.

Nevertheless, gathering all the information may not have been a viable research aim given that, by their nature, family businesses rely on each country's administrative, legal, or societal circumstances, which differs—considering structural and institutional context variations, incorrect to assume that even a universally accepted firm would apply to all countries. In some instances, control may necessitate the family holding the majority of the voting share. In some circumstances, the dual-class share may enable efficient administration with a minority stake. Feasible to establish such a company asset by creating a pyramid and cross-holdings. In addition, covenants may allow picking its board members, bypassing boards for only certain decisions. As a result, a description of a deceiving can for across institutional regulatory settings. This problem terms of India, where the critical role is creating corporate governance processes where the preponderance of family company structures has been theoretically justified, assuming a framework to safeguard.



II. COMPANIES WITH AN ABUNDANCE OF OWNERCHANGE ADVANTAGES

For personal income. Those who contend that enterprises with ownership concentration seek private profit from their Company and that family managers are less accountable than external management. Lastly, claim that family businesses perform poorly because the families involved are attempting to expand their wealth and protect their interests at the cost of minor shareholders. They may take capital from the firm via exorbitant compensations, special dividends, or even suboptimal judgments, resulting in an inferior performance for family firms compared to non-family businesses. Typically, the majority owners rule combinations using highly complicated arrangements, such as the pyramid, pass, and dual-class shares. 3 Families have a crucial influence in developing corporate governance policies in India. The preponderance of family company structure has indeed been explained analytically in conflict theory, assuming a network to defend inefficient property rights. Under this situation, it makes sense to keep the business in the family's control. This option shows the proper plan for the Company's owner to raise his share value. This conclusion is consistent with others who discovered an inverse association between shareholder rights protection and the concentration of corporate ownership. According to the report, family firms have a high concentration of ownership in most emerging countries. Finds evidence that many governance procedures are unnecessary when robust investor protection is in place.

High concentrations of ownership or conglomeration structure also significantly impact board composition. Most Indian members of the board are tied to ownership concentration by familial connections, friendships, financial links, and union contracts.

The firm's directors or chief executives are shareholders of other companies in the same Company or family of company directors. According to most Indian companies, the board chairman is often the most significant shareholder or the chief executive officer. As a result, independent directors are almost nonexistent. Twenty percent of firms, on average, have a minority of independent members of the board, which will not necessarily imply independence since they may be affiliated with another firm within the same group company. In addition, an average of 35,2 percent of board members are members of a president's family,



38.7 percent are senior managers, and nearly half are the president's workers or relatives. As we've seen, the makeup of enterprises in India is rather distinctive due to the significant concentration of family firms in this nation. Thus, a definition of a family business in India means that the founder and family members own more than fifty percent of the Company's assets. In other nations' Research, a firm is considered a family firm if the founder owns over 20 or 30 percent of the Company's assets or if a family member is the chief executive officer.

It is vital to note that the Indian corporate system has several similarities with corporate governance frameworks in Europe and America. The concentration of firm ownership in India is greater. Specifically, its Indian corporate structure concentrates ownership in big shareholder blocs (primarily families), indicating majority control. Four hypotheses made based on the evaluated literature were tested. The academic literature on agency theory emphasizes the decreased agency problem for such a family company, and the idea of "managerial my- opera" forecasts a much more excellent performance for the family company. Reducing the agency's expenses should enhance profitability. Moreover, if family company administrators have longer-term views than management in non-family businesses, family businesses must outperform non-family enterprises too. Based on the preceding discussion, the following ideas are proposed:

- H1. On The India Stock Exchange, Family Firms Perform Better Than Non-Family Firms.
- H2. In The Family, Firms Performance Is Inversely Related to Financial Leverage.

A. Sample and data collection

1) The sample includes the companies listed on the Indian Stock Exchange for 2017-2022. We were thus left with ten companies. We obtained the annual reports and financial indicators from money control B.S.E., NSE. Information about the industrial sector was obtained from yearly company reports published by the Indian Stock Exchange on its website.



In comparison to the typical Indian firm size in terms of total assets, revenue, or workers, the sample firms are, in fact, medium to a giant in size. This may raise concerns about potential sampling bias. Despite this, descriptive analysis in Panel A and Table 2 indicate that firm size (as measured by assets) is relatively diverse and significantly scattered all-around mean value. Thus, it is reasonable to believe that size difficulties did not influence these findings. This sampling distribution by sector mirrors the Indian economic structure very accurately. Descriptive data for family and non-family firms. Panel A: summary statistics for the family sample Panel B: summary statistics for the non-family sample Panel A presents the descriptive statistics for performance, ownership concentration (families), board structure, leverage, and other control variables. Assets are in millions of pesos. The sample period is the financial year 2017/2022. Panels B and C provide summary statistics for the data employed in our analysis segmented by ownership structure (family and non-family). The data set comprises ten firms listed on the Indian Stock Exchange for 2017-2022.

III. FAMILY FIRMS ARE COMPANIES WHERE THE FOUNDER OR FAMILY MEMBER HOLDS

F.A.M.O.W.N. C.F.A.M. represents more than 50 percent ownership and is a binary variable indicating whether the C.E.O. is a family member. Board structure includes IND (number of independent directors on the board), S.H.A. (number of shareholder directors on the board), and AFF (number of directors who are not full-time employees but have relationships with the Company). Leverage (DEBT) is total liability/total asset measured as the book value of debt divided by the book value of total assets. Firm size is represented by total assets, which we measure as the natural log of the book value of total assets, L.T.A.

A. Measures of firm performance and control variables

The statistics include company characteristics like an owner, control structure, firm size, leverage, or market value. In Attachment A, we have included a detailed list of these factors. Now, let's briefly outline the most crucial concerns due to variable specification.



Defining how we could discriminate among family or non-family enterprises is a crucial part of our Research. In some works, the share of main family shareholding or family involvement on the boards is considered. Similarly, writers think a corporation to be family-owned when the chief executive officer is a member of the Company's owners. We accepted our definition of direct control the same, who defines a parent's firm as a business controlled direct or indirect by a private person in cooperation with family members. Integration is based on creating a charter member or distant relative involved in the management with much more power; the stockholder is C.E.O. or even a vital board of the Company's choices and administration. The variable C.F.A.M. shows whether the chief executive officer is a family member or not. These variables may demonstrate controlling interest or serve as proxies for ownership specialized- in metrics. To determine performance, we use a couple of things classification approaches to identify the makeup of both boards. Some outside directors are indeed board members, neither an employer nor have substantial business relationships with the firm.

Other non-full-time directors who have contacts with the corporation (such as family ties or consultant status) are referred to as the "grey" board or "affiliates." Total debt is equal to its total liability's factors described also include certain control variables to evaluate the influence more precisely. We have incorporated the company size (T.A.) or industry classification (INDUSTRY) in past research. Firstly, the L.T.A. variable represents firm size or, to a certain degree, asymmetric information-related issues. Secondly, this dummy industrial variable was added, or the analyses discuss its impact in further detail.

The B or C columns in Table 2 provide descriptive information broken down by family or non-family businesses. As can be seen, this same varied debt (DEBT) to family-owned firms is 0.41, but while that by non-family companies is 0.40, this somewhat larger debt ratio. This indicates that the amount of independent non-executive directors (IND) is more significant with the non-conclusion theory of being more likely to have fewer independent directors on their boards that This, this same company asset (L.T.A.), is comparable in both specimens:

Through family firms but also and enterprises



IV. METHODOLOGY

A. Regression analysis

Of all firms, omission bias might occur and affect the data. Alternatively, the dynamic aspect of panel data This sample comprises ninety observations.

It is guaranteed that each firm will preserve it throughout the Research. A pooling study facilitates testing long-term adjusting processes and determining the firm's value response when explanatory factors change without identifying these qualities. This random error regulates both the measurement error and the absence of some essential explanatory factors. The multivariate regression model, including the most previously mentioned variables, has been constructed regarding the fundamental models to all be evaluated. This model may be represented using the continuity formula, wherein I refer to the companies and t represents the year.

We evaluated the given model individually in each of the two subsamples from the original sample (family or). Both estimates are included the Table 3. In addition to the fundamental specification, they used corporate structure and business industry features in our calculations (Tables 4 and 5).

The table shows estimated coefficients, t-statistics, and p- value. The dependent variable is the Company's performance measured by Tobin's Q; F.M. Family firms are companies where the founder or family member holds more than 50 percent ownership and is represented by F.A.M.O.W.N. qualities. This is a binary variable that indicates if the C.E.O. is or not a family member. The board structure comprises IND (number of independent directors on the board), S.H.A. (number of shareholder directors on the board), and AFF (number of directors who are not full-time employees but have relationships with the Company). Leverage (DEBT) is total liability/total asset measured as the book value of debt divided by the book value of total assets. We measure firm size as the natural log of the book value of total assets; the L.T.A. Hausman test allows testing 2 fixed versus random effects hypotheses. Hausman test follows an χ^2 distribution.



V. RESULTS OF ESTIMATIONS BASED ON FAMILY AND NON-FAMILY SAMPLE

The table shows estimated coefficients, t-statistics, and values. Panel A shows the results for family firms. Panel B reports the results for non-family firms. The dependent variable is the Company's performance measured by Tobin's Q. Ownership concentration is represented by paramount shareholder participation (OWN). The board structure comprises IND (number of independent directors on the board), S.H.A. (number of shareholder directors on the board), and AFF (number of directors who are not full-time employees but have relationships with the Company). Leverage (DEBT) is total liability/total asset measured as the book value of debt divided by the book value of total assets. We measure firm Panel B: results of the individual model estimation: non-family firms size as the natural log of the book value of total assets. The L.T.A. Hausman test allows testing fixed versus random effects two hypotheses. Hausman test follows an x distribution.

Performance. These results are statistically significant and suggest that, for Indian companies, increased ownership concentration is a factor associated with the performance of the Company. This result goes along with the traditional hypothesis that the ownership concentration in families provides closer supervision of the functioning of the Company, leading to more excellent performance. In this way, a high ownership concentration may offset, to some extent, less protection for investors under the overall institutional framework in the Indian legal context, which causes the owners to concentrate and seek active participation in the decision-making process to generate better performance. We also consider the influence that the board composition could have on the result of the Company. As evidenced in Table 3, the regression coefficient for IND is positive and statistically significant, suggesting that a higher proportion of IND in firms is associated with better performance. The S.H.A. and AFF directors also show a positive relationship with performance. For the influence of debt, the results presented in Table 3 highlight the negative relationship between this and the performance, which is statistically significant. This fact confirms that high debt levels lead to a lower version of the Company.



TABLE I: PANEL A: DESCRIPTIVE STATISTICS

Variable	Mean	S. D	Min	Max
FAMOWN (%)	0.71	45.47	0	1
CFAM (%)	0.42	49.44	0	1
FM	1.28	0.67	0.19	3.62
IND	4.69	3.13	0	14
SHA	5.36	2.68	0	17
AFF	1.5	2.48	0	10
DEBT	0.4	0.2	0.01	1.11

TABLE II: PANEL B: SUMMARY STATISTICS FOR THE FAMILY SAMPLE

Family	Mean	S. D	Min	Max
FM	1.28	0.62	0.19	3.62
IND	4.98	2.12	1	9
SHA	5.36	2.81	3	17
AFF	1.3	2.3	0	9
DEBT	0.41	0.19	0.02	1.11
LTA	15.651	1.83	11.129	19.392



TABLE III: PANEL C: SUMMARY STATISTICS FOR THE NON-FAMILY SAMPLE

Non-family	Mean	S. D	Min	Max
FM	1.29	0.77	0.19	3.45
IND	5.63	2.65	0	17
SHA	3.87	3.02	0	11
AFF	2	2.82	0	10
DEBT	4.4	0.2	0.01	1.02

TABLE IV: RESULTS OF ESTIMATIONS BASED ON FAMILY AND NON-FAMILY SAMPLES.

F.M. Panel A: results of the individual model estimation: family firms		Coefficient	t -Statistic	P-Value
OWN		1.427	1.74	[0.084]
SHA	0.064 2.03	0.064	2.03	[0.044]
IND	0.075 1.27	0.075	1.27	[0.205]
AFF	0.122 1.80	0.122	1.8	[0.074]
DEBT	0.792 2.83	0.792	2.83	[0.005]
LTA	0.142 1.24	0.142	1.24	[0.214]
Constant	2.144 1.51	2.144	1.51	[0.134]
Adjusted R ²	0.28	0.28		
Hausman test	18.80	18.8		



To estimate the influence of ownership structure on performance, we segmented the sample between a family firm and non-family firms, considering the percentage of ownership of the main shareholder. As shown in Panel A of Table 4, the positive sign between ownership concentration and more excellent performance remains when we consider only family companies. However, when we consider the non-family firms, Panel B of Table 4, the sign changes to negative, indicating a decrease in the performance in companies where ownership is dispersed. Results regarding the board's composition also show changes when considering the estimates for family and non-family companies. We find that in family firms, the presence of outside directors (IND) harms performance. In contrast, the participation of shareholders (S.H.A.) and affiliates (AFF) directors positively affect value creation. The involvement of these different types of directors in non-family firms presents contrasting signs to the family firms: positive for IND and negative for S.H.A. and AFF. These findings lend support to our hypotheses H2 and H3. Also, high debt levels correlate negatively with performance in family firms, while non-family firms show the opposite effect, confirming our hypothesis H4. Thus, we obtain evidence that these governing mechanisms act differently depending on the type of Company being considered. The variable that is not significant in any estimate is C.F.A.M. (Table 3). Finally, the control variable, size (L.T.A.), has positive coefficients in all cases. In the traditional econometric models, its predictive power is due in large part to the excellent model specification, the significance of regression coefficients, and the absence of autocorrelation.

To determine the impact of capital structure on performance, we divided this sample into family or non-family firms based on the proportion of ownership held by the principal shareholder. As demonstrated through Panel A, this apparent correlation between ownership concentration and superior performance persists when only family businesses are included. But, when we have non-family firms, Panel B, this sign becomes negative, showing a decline in the performance of Companies with dispersed ownership. The board's makeup also varies when comparing estimations of family or non-family businesses. We find that the presence of outside directors (IND) lowers the performance of family businesses. In contrast, the engagement of stockholders (S.H.A.) or affiliates (AFF) affects value development favorably.



This same inclusion of these various sorts as directors in non- family firms gives family businesses contradictory signals: favorable for IND or detrimental for S.H.A. or AFF. Those results support our predictions of H2 or H3.

Moreover, debt levels correlate adversely to productivity in family-owned businesses, but non- family-owned businesses have the reverse impact, confirming our prediction H4. Thus, we have evidence that these regulating mechanisms operate differently based on the organization under consideration.

C.F.A.M. is an insignificant variable in any estimation (Table 3). Lastly, this variable, size (L.T.A.), has coefficients that are always positive. Its predictive value in conventional econometric models is attributable primarily to a good model specification, its significance of regression coefficients, and the lack of autocorrelation.

Then elastic tests that the model passes with flying colors. One of the research objectives is to determine if the acquired findings depend on the model definition. To evaluate the findings' resistance to alternate specifications or varied observations, an analysis comprised of two specific tests is included. This Welch test was used in Table 5 to see if significant differences may be ascribed to sampling size or family vs. non-family firms.

VI. CONCLUSION

Existing evidence implies this family control may be a cost-cutting technique for agencies. Family enterprises are concentration block holders with a particular motive to solve the free-rider dilemma that inhibits dispersed shareholders. Moreover, because the family wealth is intimately related to the Company's future and decision-making in family firms is premised on far more extended time frames than in non- family firms, these businesses adhere more strictly to maximizing wealth. These factors show that parental control is a cost-cutting technique for agencies.

Globally, Research acknowledges the ubiquity or superior performance of family companies. Prior research indicates that there may be disparities among family or non-family businesses due to different corporate environments. Consequently, Indian must be of considerable



importance due to its extensive family business culture.

- Findings

This Research presents that ownership concentration interacts with various control mechanisms, including debt or the structure of the labor force.

The findings of a global model support the previously predicted evidence of developing markets that show a much superior improvement as the Indian market concentrated ownership increases. In addition, we discovered that the link among ownership concentration, board composition, debt, or performance differs among family holding businesses or firms with a show under arrangements, are incentivized activities firm to ensure maximizes profits per their interests. In companies with a distributed ownership structure, different governance systems are required to oversee performance instance, construction, namely debt or members, has a favorable impact on company performance. In family-owned businesses, these mechanisms become obsolete and thus no longer contribute to firm performance, which has a detrimental effect on the latter. The large ownership concentrations or conglomeration structure also significantly impact membership. Most board members of Indian corporations are tied to the leading owners by familial connections, friendships, business links, or employment contracts. There seems to be vital data indicating that family firms use differing corporate governance arrangements compared to non-family firms. According to empirical research, these processes will encourage the generation of value based on the extent of a firm's ownership concentration. A substitution effect seems to exist between governance methods. A firm that does not utilize ownership concentration as just a control mechanism prioritizes the plus.

Nonetheless, this analysis is worthwhile to explore the concept of agency issues among controlling or minority stockholders for enterprises in developing economies. In many countries, stockholders' rights are still not adequately safeguarded, or the excellent ownership concentration harms more minor stockholders. framework works might impact just prospects business since stockholders would be reluctant to invest in a firm whose future success is dependent on a small number of decision-makers.



- Limitation of study

We concentrate on the Indian market is crucial because of its more significant ownership concentration, the number of family farms, and with Obviously, this Research has certain limitations. First, corporate structure restricts our capacity to examine the growth of the family firm over generations in more detail. Second, our model is based only on Indian public companies, which, although an intriguing scenario, limits the applicability of the findings. Must be confirmed in additional nations than India.

In addition, we acknowledge this needs to be studied better to comprehend the impact of the family on corporate success. Exist unsolved issues, like the influence of the link among family businesses and management style on performance? Do specific organizational structures or decision-making procedures correlate with a certain amount of ownership concentration and result in improved performance? It has been shown that the strategic fit inside the family company and the strategy are significant predictors of firm success in these businesses. Similarly, want the makeup of the actual existence even and influences such ultimately specific degree study, like others examining the variables influencing the success of family businesses, cannot analyze the separate impacts of family or founder presence on both owners and control without encountering linearity issues. This would give further insight into the influence of these factors on performance, as determined using Bayesian regression analysis. In addition, we have focused on quantifying performance using Nonetheless, of firm's priorities other non-economic success criteria, like R.O.E., ROA, sales, or job growth. In our study, we neglected the many features of family businesses, which would lead to novel results. One consists of analyzing the effect on performance that differs depending on whether managed it succeeded. When finding the answers, creating hypotheses assist in comprehending the benefits and drawbacks of family-owned businesses. Their degree ultimately drives us inquiries, rather than asking if family firms outperform start by sort businesses is associated with outstanding success.



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